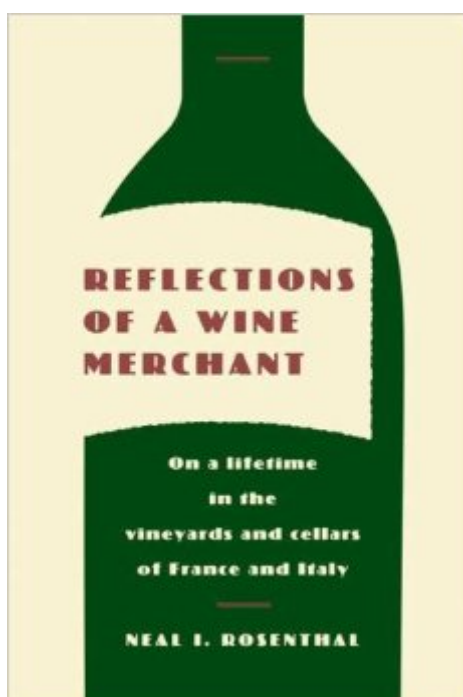


The book was found

Reflections Of A Wine Merchant



Synopsis

A leading importer of limited-production wines of character and quality takes us on an intimate tour through family-owned vineyards in France and Italy and reflects upon the last three decades of controversy, hype, and change in the world of wine. In the late 1970s, Neal I. Rosenthal set out to learn everything he could about wine. Today, he is one of the most successful importers of traditionally made wines produced by small family-owned estates in France and Italy. Rosenthal has immersed himself in the culture of Old World wine production, working closely with his growers for two and sometimes three generations. He is one of the leading exponents of the concept of *terroir* "the notion that a particular vineyard site imparts distinct qualities of bouquet, flavor, and color to a wine. In *Reflections of a Wine Merchant*, Rosenthal brings us into the cellars, vineyards, and homes of these vigneron, and his delightful stories about his encounters, relationships, and explorations "and what he has learned along the way" give us an unequalled perspective on winemaking tradition and what threatens it today. Rosenthal was featured in the documentary film *Mondovino* and is one of the more outspoken figures against globalization, homogenization, and the "critic-ization" of the wine business. He was also a major subject in Lawrence Osborne's *The Accidental Connoisseur*. His is an important voice in defense of the individual and the artisanal, and their contribution to our quality of life.

Book Information

Hardcover: 272 pages

Publisher: Farrar, Straus and Giroux; First Edition edition (April 29, 2008)

Language: English

ISBN-10: 0374248567

ISBN-13: 978-0374248567

Product Dimensions: 6.2 x 1 x 8.1 inches

Shipping Weight: 0.8 ounces

Average Customer Review: 4.0 out of 5 stars See all reviews (21 customer reviews)

Best Sellers Rank: #611,632 in Books (See Top 100 in Books) #6 in Books > Cookbooks, Food & Wine > Beverages & Wine > Wine & Spirits > Cellars #571 in Books > Cookbooks, Food & Wine > Beverages & Wine > Wine & Spirits > Wine #715 in Books > Cookbooks, Food & Wine > Cooking Education & Reference > Essays

Customer Reviews

If you are looking for another Kermit Lynch, you will be disappointed. If you liked Alice Feiring, then

this is for you. I am, like the author, a lover of Burgundy (& Piedmont), a disliker of modern over-fabricated fruit & alcohol bomb wines, and I take Parker and all with a pinch of salt. So I started the book with great hope thinking I had found another Kermit soul-brother. And though I often agree with his more moderate opinions, he has a serious problem with attitude. He takes side swipes at just about everyone (inc Kermit) and sometimes comes across either as a mild lunatic (dont tell me that your wine smells of the skin of the hares that frolic around the fields, I mean, come on...) or an arrogant, opinionated and rather unpleasant individual. But then the next chapter will be evocative and spot on. A real roller coaster of a read. I suspect I rather agree with the basics of his belief in real wines of place, but his personality keeps getting in the way. Also I wonder at his palate. Romanee-Conti and Domaine Leroy are expensive (though DRC could double its price overnight and still sell out, the retail price is about three times the ex-cellars and that's not DRC's fault) but they are also almost universally considered the pinnacle. His evident dislike of Mme Bize-Leroy is out of place and pretty stupid as she is one of the finest wine producers in the world. Oddly for someone who is so into natural wine and place, he also slags off another superstar of biodynamic wine, Chapoutier, yet his single vineyard white and red Hermitages are lauded the world over (and not just by US wine critics). Inverse snobbery or is there some sort of anarchic dislike of the most successful (who are bound to sell, alas, at a price)?

[Download to continue reading...](#)

WINE: Wine Lifestyle - Beginner to Expert Guide on: Wine Tasting, Wine Pairing, & Wine Selecting (Wine History, Spirits, World Wine, Vino, Wine Bible, Wine Making, Grape, Wine Grapes Book 1)
Wine Tasting: Secrets of Wine Tasting - The Ultimate Guide To Learn Everything About Wine Tasting & Wine Pairing (Wine Selecting, Wine Variety, Wine Making, Wine Education) Wine Making: Beginner Wine Making! The Ultimate Guide to Making Delicious Wine at Home (Home Brew, Wine Making, Red Wine, White Wine, Wine Tasting, Cocktails, ... Vodka recipes, Jello Shots Beer Brewing) Wine: Everything You Need to Know About Wine From Beginner to Expert (Wine Tasting, Wine Pairing, Wine Lifestyle) Wine: The Best Guide To Wine Tasting, Wine Pairing And Wine Selecting To Find Your Personal Palate And Tips On Choosing The Perfect Wine For Every Occasion. How To Make Wine: 20 Tasty Homemade Wine Recipes Made Of Fruits And Vegetables From Your Garden!: (Dandelion Wine, Plum Wine, Wine Bottle Crafts) Reflections of a Wine Merchant Wine Guide: Learn everything you need to know about wine tasting & wine selecting - Includes tips and tricks (Wine Making and Tasting Books Book 1) Wine: The Ultimate Educational Resource Of Red Wine, Types And Origin, Red Wine Selecting & Food Pairing And Tips On Wine Occasion Matching Wine Making: 14 Amazing Recipes for Beginners - The Ultimate Guide to

Making Delicious and Organic Wine at Home! (Home Brew, Wine Making, Wine Recipes) Wine Pairing: 7 Wine Secrets You Wish You Knew: How to Translate a Restaurants Wine List (France, Australia, California, New Zealand, Napa, Red, Champagne, ... you need to know about wine Book 1) Beginner's Guide to Wine: Wine History, Grapes and Types, Pairing with Food and Other Wine Secrets Revealed (Wine Guide & Spirits) So You Think You Know Washington State Wine? (2016-17): Demystifying the Economics of Wine (Washington Wine Series) Pilgrim Wheels: Reflections of a Cyclist Crossing America (Cycling Reflections Book 1) Merchant Princes (Company of Adventurers) A Complete Guide to Military Ribbons of the United States Army, Navy, Marines, Air Force, Coast Guard and Merchant Marine 1861 to 2014 The Merchant of Venice (Norton Critical Editions) The Merchant of Venice (Shakespeare Made Easy) Merchant of Venice (2010 edition): Oxford School Shakespeare (Oxford School Shakespeare Series) The Merchant of Venice (The Pelican Shakespeare)

[Dmca](#)